



Public Safety Building 312 E Fifth St  
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FIRE DEPARTMENT  
MEMORANDUM

TO: Mayor & City Council  
CC: Jerry Ewers, Fire Chief  
FROM: Ted Hillard, Battalion Chief  
DATE: November 26, 2019  
SUBJECT: City Council Agenda Item – Ambulance Purchase

INTRODUCTION:

As part of the FY 19/20 budget, the City Council approved \$85,000 to obtain a new 2019 Type II ambulance.

BACKGROUND:

The Muscatine Fire Department presently has five ambulances, and this purchase was approved to purchase a Type II transport ambulance to add a sixth unit to the fleet. The specified ambulance is a 2019 Type II Ford Transit, medium height roof, 3.7L gasoline powered van. There were two bids received with only one bid that met the specifications and needs of the Department.

RECOMMENDATION/RATIONALE:

The Department requests authorization to issue a purchase order to Foster Coach for one 2019 model year Type II ambulance, at \$85,591.00. The budgeted amount is \$85,000.00. The cost overrun amount of \$591.00 will be absorbed in the ambulance operating budget.

ATTACHMENT:

List of vendors and bids.

Attachment: Bids

"I remember Muscatine for its sunsets. I have never seen any  
on either side of the ocean that equaled them" — Mark Twain

1) Feld Fire: \$74,724.00

Did not meet MFD spec requirements. The submitted bid was an in-stock vehicle that was missing numerous items required of the RFP.

2) Foster Coach: \$87,591.00

Upon evaluation of the bid a double-billed item was found. Upon correction this lowered the bid price to \$85,591.00. This exceeds the budgeted amount by \$591.00 which will be absorbed in the ambulance budget.