

To: Mayor and City Council
Cc: Gregg Mandsager, City Administrator
Brian Stineman, Public Works Director
From: Kristy Korpi, Interim Solid Waste Manager
Date: Tuesday, December 19, 2017
Re: Request to approve purchase of wheel loader for Transfer Station

Introduction: One of the machines used in our daily operation on the Transfer Station tipping floor is a 1995 Case 621B Wheel Loader. There is \$200,000 budgeted for this replacement unit.

The request for proposal (RFP) was released in November, 2017. A pre-bid meeting was held on November 28, 2017. Representatives were present from three vendors. Bids were due on Friday, December 8, 2017. We received six bids, representing five vendors. One vendor submitted bids for two models. All machines met the specifications required in the bid proposal.

The low net bid, purchase price minus trade in came from Titan Machinery for a Case 621G. Their bid for Option 2 with Setco, solid tires was \$154,482 minus trade in \$16,000 for a net price of \$138,482.00. The net price for the other bidders, make and model follow:

| | | | |
|--------------------|-----------------|--------------|------------------------------|
| RMS Road Machinery | Komatsu WA270-8 | \$198,239.13 | - \$6150.00 = \$192,089.13 |
| RTL Equipment | Doosan DL250 | \$159,360.00 | - \$8000.00 = \$151,360.00 |
| Housby | Volvo L70H | \$188,686.25 | - \$11,000.00 = \$177,686.25 |
| Housby | Volvo L90H | \$208,094.79 | - \$11,000.00 = \$197,094.79 |
| Martin | John Deere 544K | \$148,000.00 | - \$6000.00 = \$142,000.00 |
| Titan Machinery | Case 621G | \$154,482.00 | - \$16,000.00 = \$138,482.00 |

Recommendation: Staff requests permission to purchase the Case 621G Wheel loader with Setco solid tires from Titan Machinery for a purchase price of \$154,482.00 - \$16,000.00 trade in for our 1995 621B for a net machine price of \$138,482.00. Staff would also like to purchase the 12' Henke Road Warrior 42R12IS-ECT adjustable snow blade for use on the Case 621G. Purchase price for the snow blade is \$12,400.00 with \$500.00 for trade in on our Coates snow plow. The total cost for Case 621G Wheel Loader and Henke Snow Plow minus trade-ins would be \$150,382.00. Thank you for your consideration.