



1202 Musser Street
Muscatine IA 52761-1645
(563) 263-2752
Fax (563) 263-3770

MEMORANDUM

WATER & RESOURCE RECOVERY FACILITY

To: Greg Jenkins, Interim City Administrator

CC: Nancy Lueck, Finance Director
Cinda Hilger, Secretary

From: Jon Koch, WRRF Director

Date: February 14, 2020

Re: BOD Incubator Purchase

INTRODUCTION: The Muscatine Environmental Laboratory at the Water and Resource Recovery Facility requested bids for a new Peltier BOD incubator to replace an aging unit. Two bids were received with the low bid coming from Midland Scientific, Inc. for \$6,590.14. VWR International bid the same unit for \$7,437.58. \$7,700.00 was budgeted for this purchase.

BACKGROUND: The Muscatine Environmental Laboratory utilizes three Biological Oxygen Demand (BOD) incubators. These incubators keep the BOD samples at a constant temperature as they are required to sit for five days before re-testing for oxygen levels. The oldest unit is 13 years old and rusting badly. To ensure reliable testing for State certification it should be replaced before complete failure threatens regulation compliance samples. The other incubators were purchased in 2011 and 2019 and won't need to be replaced for several years.

RECOMMENDATION/RATIONALE: Staff recommends purchasing a new Peltier BOD incubator for the environmental laboratory from Midland Scientific, Inc. for the quoted price of \$6,590.14.

BACKGROUND:

1. Midland Quote
2. VWR Quote

SALES QUOTATION

Quote Number	Creation Date	Quote Expires On	Page
2896503	2/13/2020	3/14/2020	1 of 1
Prepared By		Sales Representative	
LLORENCE		Cody Perreault	
Customer PO		Customer Account	
incubator 2020		14680	
Customer Bill To		Customer Ship To	
City of Muscatine Dept. of Finance 3rd & Sycamore Muscatine, IA 52761		City Of Muscatine - Water Pollution Water Pollution Control Plant 1202 Musser Street Muscatine, IA 52761	
Requested By		We are certified	
Patti Fuller-Bloechl pfbloechl@muscatineiowa.gov Direct: Central:563-263-2752		 	



Midland Scientific Inc.
4810 Kimmel Drive
Unit B

Please refer to the Quote number on all correspondence.

You can place your order as following:
Phone: 402 346 8352 or
800-642-5263

Please tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser : <http://www.midlandsci.com/survey>

Item ID Item Description	Disposition	Quantities			Unit Price	Extended Price
		Quoted		UOM		

Customer Note: Please Fax all Invoices to Beth!!!!

Delivery Instructions: FOB:Destination

1	VWR 89510-746 19.3 cu Large Cap Peltier BOD Incubator	1.0000	EA	6,590.14	6,590.14
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Temp Control:

SUB-TOTAL: 6,590.14
TAX: 0.00

Total Lines: 1

U.S. Dollars **AMOUNT DUE: 6,590.14**
*subject to additional shipping and handling, fees, and taxes as may apply

Indicates item meets DEA regulated Iodine concent



QUOTATION			
Quote Number	Valid From	Valid To	Page
8031219366	02/14/2020	03/15/2020	1 of 1
Currency	Sales Representative	Customer Reference	
USD	E&MR - MICHIGAN / MIDWEST		

To Place an Order	
Phone :	1-800-932-5000
Fax :	1-866-329-2897
Web :	www.vwr.com

Quote Prepared For	Contact Phone / Fax / E-Mail
Patti Fuller Bloechl	(563) 263-2752 PFBLOECHL@MUSCATINEIOWA.GOV
Ship To : 80611178	Sold To : 80611177
MUSCATINE WRRF 1202 MUSSER ST MUSCATINE IA 52761-1645	MUSCATINE CITY OF FINANCE DEPT 215 SYCAMORE ST MUSCATINE IA 52761-3839

When placing your order, please include your quotation number and account number to ensure you receive the correct price.

THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS.

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
10	89510-746	BOD INCUBTR 19.3CU FT THERM ELECT 115V	1	EA	7,437.58	7,437.58
		VWR® B.O.D. Refrigerated Peltier Incubators, High Efficiency Product Link : https://us.vwr.com/store/catalog/product.jsp?catalog_number=89510-746 Shipping Dimensions Weight / Size (L*W*H) per UOM : 241.000 LB / 31.500*30.000*69.500 IN UOM Component Info : EA(1items) Availability : Product Ships Directly from Manufacturer				

Quote Total : 7,437.58

Financing Available. Contact your VWR Representative for details about flexible financing programs.

VWR International's Terms and Conditions of Sale apply. A copy is available on our website (https://us.vwr.com/store/content/externalContentPage.jsp?path=/en_US/about_vwr_terms_conditions_product_sales.jsp), or by request. Customer represents that it has read and agrees to VWR International's Terms and Conditions of Sale.

Identified stock status is based on product availability at time of the quote and may change at time of order. Delivery dates are based on standard lead times from suppliers.

Any images used are not necessarily representative of any product offering from VWR International and do not constitute the basis for purchase decisions.

Customer is responsible for unloading and providing standard receiving facilities for large and/or heavy shipments. Special unloading or delivery can be arranged, provided VWR International is notified at the time of order placement. For such arrangements, please contact VWR International for a quotation. All quotes for installation assume that services related to the equipment are in place at the Customer site (including, but not limited to, gas, plumbing, electrical and ventilation) as per the equipment manufacturer's specifications prior to the installation of the equipment. Installation or other services are not included in this quotation, unless otherwise noted on the quotation.

Customer has a limited amount of time to document and report any shipping damage. Please inspect all shipments upon receipt and refer to Section 4 of VWR International's Terms and Conditions of Sale for additional information.

Items prefixed with "MISC" are subject to regulatory approval once VWR International receives acceptance from the customer. They are special order, and as such may not be returnable. Please allow 6-8 weeks delivery from the time of your first order or acceptance of this quotation.