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Information Technology

MEMORANDUM

TO: Richard Klimes – Acting City Administrator
Nancy Lueck – Director of Finance

FROM: John Kreuzenstein – Information Technology Manager

DATE: December 9, 2019

SUBJECT: City Council Agenda Item – Virtualization Project Purchase

INTRODUCTION:

At the City Council meeting on November 21, 2019 the City Council authorized solicitation of bids for computer hardware and virtualization software for the City's IT server infrastructure. At that time, the estimated costs were as follows.

Server and Storage	\$60,000.00
Virtualization Software	\$14,300.00
Backup and Co-Location Services	\$3,600.00
Professional Services	<u>\$8,700.00</u>
Total:	\$86,600.00

Recommended funding sources were submitted as:

Computer Equipment Replacement Fund	\$60,000.00
Unused Capital Expenditure	<u>\$26,600.00</u>
Total:	\$86,600.00

BACKGROUND:

Two separate bids were solicited from qualified vendors. The first was for the server and storage hardware. Eleven (11) vendors responded to this solicitation with the low bidder being SHI International Corp. of Somerset, NJ at \$48,230.00. The second solicitation ended with ten (10) qualified vendors responding with SHI International Corp. of Somerset, NJ being the low bidder at \$12,955.00.

RECOMMENDATION/RATIONALE:

The Information Technology Department request authorization to issue three separate purchase

**"I remember Muscatine for its sunsets. I have never seen any
on either side of the ocean that equaled them" — Mark Twain**

orders. The first to SHI International Corp. of Somerset, NJ in the amount of \$48,230.00 for server and storage hardware. The second to SHI International Corp. of Somerset, NJ in the amount of \$12,955.00 for Virtualization software and licensing. The third and final for professional services in the amount of \$8,640.00 to Winsor Consulting of Davenport, IA.

OTHER BIDS RECEIVED (Server and Storage):

Dell Marketing, L.P.	\$50,852.00	Multi-Path Data, Inc.	\$60,505.00
Sanity Solutions	\$55,339.84	Winsor Consulting Group	\$62,044.07
Zones, LLC	\$58,918.19	Malor & Company Inc.	\$63,440.00
Embark IT, Inc.	\$60,614.00	Elite Computer Care, LLC	\$74,155.81
Premier Computer Services	\$60,752.17	Howard Technology	\$130,951.00

OTHER BIDS RECEIVED (Virtualization):

PCM-G	\$13,050.00	Sanity Solutions	\$13,877.27
Dell Marketing, L.P.	\$13,240.74	Howard Technology	\$14,052.00
Insight	\$13,349.63	OneStop Solutions LLC	\$14,290.00
Mvation Worldwide Inc.	\$13,430.09	Premier Computer Services	\$14,557.82
Connections Public Sector	\$13,576.65		